

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

Financial statements

December 31, 2018 and 2017

(With Independent Auditors' Reports Thereon)

(Free Translation from Spanish Language Original)



Independent Auditors' Report

(Free Translation from Spanish Language Original)

The Board of Directors and Stockholders
Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat:

Opinion

We have audited the financial statements of Scotia Fondos, S. A. de C. V., Sociedad Operadora de Fondos de Inversión, Grupo Financiero Scotiabank Inverlat ("the Management Company"), which comprise the balance sheets including statements of investment portfolio valuation as of December 31, 2018 and 2017, the statements of income, changes in stockholders' equity and cash flows for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements of Scotia Fondos, S. A. de C. V., Sociedad Operadora de Fondos de Inversión, Grupo Financiero Scotiabank Inverlat, have been prepared, in all material respects, in accordance with the Accounting Criteria for Fund Management Companies in Mexico issued by the National Banking and Securities Commission (the Commission).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Auditors' responsibilities for the audit of the financial statements" section of our report. We are independent of the Management Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Mexico, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined that there are no key audit matters to communicate in our report.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation of the financial statements in accordance with the Accounting Criteria for Fund Management Companies in Mexico issued by the Commission, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

(Continued)



In preparing the financial statements, management is responsible for assessing the Management Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Management Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Management Company's financial reporting process.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Management Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

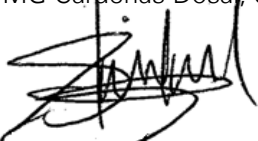
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- Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Management Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Management Company to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, related safeguards.

KPMG Cárdenas Dosa, S.C.



Ricardo Lara Uribe

Mexico City, February 28, 2019.

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat
Bosques de Ciruelos No. 120, Col. Bosque de las Lomas, Mexico City

Balance sheets

December 31, 2018 and 2017

(Thousands of Mexican pesos)

<u>Assets</u>	<u>2018</u>	<u>2017</u>	<u>Liabilities and Stockholders' Equity</u>	<u>2018</u>	<u>2017</u>
Cash and cash equivalents	\$ 14	25	Other accounts payable:	\$ 565	-
Investment securities (notes 5 and 11):			Income tax payable		
Trading	255,157	196,552	Sundry creditors and other accounts payable	174,245	153,431
Accounts receivable (note 6)	181,532	158,373	Total liabilities	174,810	153,431
Permanent investments (note 7)	58,873	56,893	Stockholders' equity (note 9):		
Deferred taxes, net (note 10)	6,638	2,585	Paid-in capital:		
Deferred charges, prepaid expenses and intangibles	270	4,278	Capital stock	2,586	2,586
			Earned capital:		
			Statutory reserves	517	517
			Retained earnings	123,061	68,111
			Remeasurements of defined employee benefits	(18)	111
			Net income	201,528	193,950
				325,088	262,689
			Total stockholders' equity	327,674	265,275
			Commitments (note 14)		
Total assets	\$ 502,484	418,706	Total liabilities and stockholders' equity	\$ 502,484	418,706

Memorandum accounts

	<u>2018</u>	<u>2017</u>
Other accounts	\$ 5,556	8,366
Assets in custody or administration (note 12)	324,340,462	321,430,045

See accompanying notes to financial statements.

"These balance sheets were prepared in accordance with the accounting criteria applicable to the company, issued by the National Banking and Securities Commission, based on Article 76 of the Law for Mutual Funds, which are of a general and mandatory nature and have been applied on a consistent basis. Accordingly, they reflect all the transactions carried out by the company through the dates indicated above. Furthermore, the transactions were carried out and valued in accordance with sound practices and the applicable legal and administrative provisions."

"These balance sheets were approved by the Board of Directors under the responsibility of the following officers."

"As of December 31, 2018 and 2017, the minimum fixed and variable historical capital stock amount to \$1,000 in both years".

SIGNATURE

David Jaime Valle
General Director

SIGNATURE

H. Valerio Bustos Quiroz
Director of Group Accounting

<http://www.scotiabank.com.mx/es-mx/Acerca-de-Scotiabank/Relacion-con-Inversionistas/Relaciones-con-Inversionistas/estados-financieros.aspx>
www.cnby.gob.mx/Paginas/default.aspx

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Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat
Bosques de Ciruelos No. 120, Col. Bosque de las Lomas, Mexico City

Statements of investment portfolio valuation

December 31, 2018 and 2017

(Thousands of Mexican pesos, except otherwise indicated)

	<u>Issuer</u>	<u>Series</u>	<u>Type of security</u>	<u>Valuation rate</u>	<u>Rating or marketability</u>	<u>Number of traded securities</u>	<u>Number of settled securities</u>	<u>Total securities of the issuance</u>	<u>Average unit acquisition cost (in pesos)</u>	<u>Total acquisition cost</u>	<u>Fair or accounting value per share (in pesos)</u>	<u>Total fair or accounting accounting value</u>	<u>Days to maturity</u>	
December 31, 2018														
% Trading securities:														
Investment in net equity instruments														
Investment funds investing in debt securities														
100.00	Scotia Gubernamental S.A. de C.V., F I I D	SCOTIAG	C1	51	-	AAA/S2	69,801,386	69,801,386	69,801,386	3.677398	\$ 256,687	3.655465	\$ 255,157	*
% Permanent investments:														
Investment funds investing in debt securities														
0.11	Finde1, S.A. de C.V., F I I D	FINDE1	A	51	-	AAA/S3	1,000,000	1,000,000	902,000,194	2.438698	\$ 2,439	2.438698	\$ 2,439	*
0.01	Scotia Inversiones, S.A. de C.V., F I I D	SBANKCP	A	51	-	AAA/S3	250,000	250,000	3,499,725,054	6.458115	1,615	6.458115	1,615	*
0.04	Scotia Solución 5, S.A. de C.V., F I I D	SBANKDL	A	51	-	AAA/S5	1,000,000	1,000,000	2,278,792,697	1.000000	1,000	1.000000	1,000	*
0.17	Fondo de Fondos Scotiabank de Mediano Plazo S.A. de C.V., F I I D	SBANKMP	A	51	-	AAA/S4	1,000,000	1,000,000	583,708,481	0.994589	995	0.994589	995	*
0.08	Scotia Real S.A. de C.V., F I I D	SCOT-TR	A	51	-	AAA/S5	1,000,000	1,000,000	1,308,892,282	1.000966	1,001	1.000966	1,001	*
1.06	Scotia Solución 8, S.A. de C.V., F I I D	SCOT200	A	51	-	AAA/S3	1,000,000	1,000,000	94,073,108	2.101069	2,101	2.101069	2,101	*
0.04	Scotia Productivo, S.A. de C.V., F I I D	SCOT110	A	51	-	AA/S5	1,000,000	1,000,000	2,559,461,533	1.411992	1,412	1.411992	1,412	*
0.01	Scotia Disponibilidad, S.A. de C.V., F I I D	SCOTIA1	A	51	-	AAA/S3	1,000,021	1,000,021	16,776,866,976	1.619055	1,619	1.619055	1,619	*
0.17	Scotia Rendimiento, S.A. de C.V., F I I D	SCOTIA2	A	51	-	AAA/S4	1,000,003	1,000,003	601,924,212	1.286423	1,286	1.286423	1,286	*
0.02	Scotia Gubernamental, S.A. de C.V., F I I D	SCOTIAG	A	51	-	AAA/S2	1,000,007	1,000,007	5,866,672,835	2.820140	2,820	2.820140	2,820	*
0.13	Scotia Previsional de Liquidez Restringida, S.A. de C.V., F I I D	SCOTILP	A	51	-	AAA/S5	1,000,014	1,000,014	753,606,826	1.390917	1,391	1.390917	1,391	*
0.13	Scotia Plus, S.A. de C.V., F I I D	SCOTIMB	A	51	-	AAA/S6	1,000,000	1,000,000	798,177,426	1.686468	1,686	1.686468	1,686	*
0.17	Scotia Gubernamental Plus S.A. de C.V., F I I D	SCOTILPG	A	51	-	AAA/S6	1,000,000	1,000,000	588,630,928	1.000000	1,000	1.000000	1,000	*
0.21	Scotia Solución 4, S.A. de C.V., F I I D	SCOTUDI	A	51	-	AAA/S6	1,000,000	1,000,000	472,526,337	1.030918	1,031	1.030918	1,031	*
										<u>21,396</u>		<u>21,396</u>		
Investment funds investing in equities														
0.30	Scotia Solución 6, S.A. de C.V., F I R V	SCOT-01	A	52	-	-	1,000,000	1,000,000	332,115,199	1.000000	\$ 1,000	1.176030	\$ 1,176	*
0.18	Scotia Patrimonial plus, S.A. de C.V., F I R V	SBANK50	A	52	-	-	1,000,013	1,000,013	547,199,694	2.234718	2,235	2.234718	2,235	*
2.40	Scotia Objetivo 1 S.A. de C.V., F I R V	SCOT-22	A	52	-	-	1,000,000	1,000,000	41,606,332	1.000000	1,000	1.024137	1,024	*
2.37	Scotia Objetivo 2 S.A. de C.V., F I R V	SCOT-29	A	52	-	-	1,000,000	1,000,000	42,120,639	1.000000	1,000	1.079063	1,075	*
2.62	Scotia Objetivo 3 S.A. de C.V., F I R V	SCOT-36	A	52	-	-	1,000,000	1,000,000	38,237,497	1.000000	1,000	1.119758	1,120	*
2.68	Scotia Objetivo 4 S.A. de C.V., F I R V	SCOT-43	A	52	-	-	1,000,000	1,000,000	37,285,909	1.000000	1,000	1.142953	1,143	*
4.09	Scotia Objetivo 5 S.A. de C.V., F I R V	SCOT-50	A	52	-	-	1,000,000	1,000,000	24,430,783	1.000000	1,000	1.157020	1,157	*
0.08	Scotia Cartera Modelo S.A. de C.V., F I R V	SCOT100	A	52	-	-	1,000,000	1,000,000	1,240,000,866	1.000000	1,000	1.000000	1,000	*
0.38	Scotia Solución 2, S.A. de C.V., F I R V	SCOT-FR	A	52	-	-	1,000,000	1,000,000	262,021,124	1.047596	1,048	1.047596	1,048	*
0.02	Scotia Progresivo, S.A. de C.V., F I R V	SCOT-FX	A	52	-	-	62,501	62,501	411,221,390	18.571864	1,161	18.571864	1,161	*
0.10	Scotia Patrimonial S.A. de C.V., F I R V	SCOT-RV	A	52	-	-	729,927	729,927	696,167,897	2.886791	2,107	2.886791	2,107	*
0.01	Scotia Inversiones plus, S.A. de C.V., F I R V	SCOTDOL	A	52	-	-	980,393	980,393	15,690,344,919	1.600275	1,569	1.600275	1,569	*
0.27	Scotia Diversificado S.A. de C.V., F I R V	SCOT-02	A	52	-	-	90,646	90,646	29,390,763	14.346651	1,255	15.567543	1,255	*
0.05	Scotia Solución 3, S.A. de C.V., F I R V	SCOTELUR	A	52	-	-	1,000,000	1,000,000	2,043,824,954	1.000000	1,000	1.000000	1,000	*
0.14	Scotia Global, S.A. de C.V., F I R V	SCOTGLO	A	52	-	-	1,000,000	1,000,000	705,092,997	1.000001	1,000	1.000001	1,000	*
0.11	Scotia Estratégico, S.A. de C.V., F I R V	SCOT112	A	52	-	-	1,000,000	1,000,000	933,658,415	1.525722	1,526	1.525722	1,526	*
0.06	Scotia Crecimiento, S.A. de C.V., F I R V	SCOT114	A	52	-	-	1,000,000	1,000,000	1,759,637,165	1.781064	1,781	1.781064	1,781	*
1.75	Scotia Indizado, S.A. de C.V., F I R V	SCOTIPC	A	52	-	-	1,000,000	1,000,000	57,035,917	7.418162	7,418	7.418162	7,418	*
0.04	Scotia Dinámico, S.A. de C.V., F I R V	SCOTQNT	A	52	-	-	1,000,000	1,000,000	2,254,279,471	1.044286	1,044	1.044286	1,044	*
0.06	Scotia Internacional, S.A. de C.V., F I R V	SCOTUSA	A	52	-	-	370,371	370,371	574,852,881	6.995951	2,591	6.995951	2,591	*
0.03	Scotia Estrategia 3, S.A. de C.V., F I R V	SCOT-03	A	52	-	-	1,000,000	1,000,000	3,552,320,826	1.000000	1,000	1.002904	1,003	*
0.10	Scotia Estrategia 4, S.A. de C.V., F I R V	SCOT-04	A	52	-	-	1,000,000	1,000,000	1,048,526,597	1.000000	1,000	1.000000	1,000	*
0.27	Scotia Estrategia 6, S.A. de C.V., F I R V	MGINTL	A	52	-	-	1,000,000	1,000,000	372,047,442	1.000000	1,000	1.043805	1,044	*
0.07	Scotia Soluciones 9, S.A. de C.V., F I R V	SCOTDL+	A	52	-	-	1,000,000	1,000,000	1,350,042,224	1.000000	1,000	1.000629	1,000	*
										<u>36,637</u>		<u>37,477</u>		
Totals:										<u>\$ 58,033</u>		<u>\$ 58,873</u>		

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Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat
Bosques de Cruceles No. 120, Col. Bosque de las Lomas, Mexico City

Statements of investment portfolio valuation, continued

December 31, 2018 and 2017

(Thousands of Mexican pesos, except otherwise indicated)

	Issuer	Series	Type of security	Valuation rate	Rating or marketability	Number of traded securities	Number of settled securities	Total securities of the issuance	Average unit acquisition cost (in pesos)	Total acquisition cost	Fair or accounting value per share (in pesos)	Total fair or accounting value	Days to maturity	
December 31, 2017														
% Trading securities:														
Investment funds investing in net equity instruments														
Investment funds investing in debt securities														
100.00	Scotia Gubernamental S.A. de C.V., F I I D	SCOTIAG	C1	51	-	AAA/S2	57,540,734	57,540,734	63,424,553	3.415682	\$ 196,541	3,415876	\$ 196,552	*
% Permanent investments:														
Investment funds investing in debt securities														
0.11	Finde1, S.A. de C.V., F I I D	FINDE1	A	51	-	AAA/S3	1,000,000	1,000,000	930,851,543	2.438698	\$ 2,439	2,438698	\$ 2,439	*
0.01	Scotia Inversiones, S.A. de C.V., F I I D	SBANKCP	A	51	-	AAA/S3	250,000	250,000	3,616,484,268	6.458115	1,615	6,458115	1,615	*
0.04	Scotia Solución 5, S.A. de C.V., F I I D	SBANKDL	A	51	-	AAA/S5	1,000,000	1,000,000	2,314,006,979	1.000000	1,000	1,000,000	1,000	*
0.15	Fondo de Fondos Scotiabank de Mediano Plazo S.A. de C.V., F I I D	SBANKMP	A	51	-	AAA/S4	1,000,000	1,000,000	802,911,459	0.994589	995	0,994589	995	*
0.06	Scotia Real S.A. de C.V., F I I D	SCOT-TR	A	51	-	AAA/S5	1,000,000	1,000,000	1,861,228,175	1.000966	1,001	1,000,966	1,001	*
5.44	Scotia Solución 8, S.A. de C.V., F I I D	SCOTGMP	A	51	-	AAA/S3	1,000,000	1,000,000	93,751,122	2.101069	2,101	2,101,069	2,101	*
0.04	Scotia Productivo, S.A. de C.V., F I I D	SCOTI10	A	51	-	AAI/S5	1,000,000	1,000,000	2,218,199,659	1.411992	1,412	1,411,992	1,412	*
0.01	Scotia Disponibilidad, S.A. de C.V., F I I D	SCOTI1A	A	51	-	AAA/S3	1,000,021	1,000,021	12,996,231,447	1.619055	1,619	1,619,055	1,619	*
0.12	Scotia Rendimiento, S.A. de C.V., F I I D	SCOTI2A	A	51	-	AAA/S4	1,000,003	1,000,003	995,070,257	1.286423	1,286	1,286,423	1,286	*
0.02	Scotia Gubernamental, S.A. de C.V., F I I D	SCOTIAG	A	51	-	AAA/S2	1,000,007	1,000,007	8,108,245,215	2.820140	2,820	2,820,140	2,820	*
0.08	Scotia Previsional de Liquidez Restringida, S.A. de C.V., F I I D	SCOTLSP	A	51	-	AAA/S5	1,000,014	1,000,014	1,367,967,456	1.390917	1,391	1,390,917	1,391	*
0.11	Scotia Plus, S.A. de C.V., F I I D	SCOTIMB	A	51	-	AAA/S6	1,000,000	1,000,000	723,087,353	1.686468	1,686	1,686,468	1,686	*
0.10	Scotia Gubernamental Plus S.a. de C.V., F I I D	SCOTLPG	A	51	-	AAA/S6	1,000,000	1,000,000	1,030,055,896	1.000000	1,000	1,000,000	1,000	*
0.15	Scotia Solución 4, S.A. de C.V., F I I D	SCOTUDI	A	51	-	AAA/S6	1,000,000	1,000,000	512,158,907	1.030918	1,031	1,030,918	1,031	*
										21,396		21,396		
Investment funds investing in equities														
0.04	Scotia Solución 6, S.A. de C.V., F I R V	DYNUSA+	A	52	-	-	1,000,000	1,000,000	2,371,622,339	1.000000	\$ 1,000	1,176030	\$ 1,176	*
0.17	Scotia Patrimonial plus, S.A. de C.V., F I R V	SBANK50	A	52	-	-	1,000,013	1,000,013	533,191,866	2.234718	2,225	2,234,718	2,225	*
1.93	Scotia Objetivo 1 S.A. de C.V., F I R V	SCOT22	A	52	-	-	1,000,000	1,000,000	42,117,708	1.000000	1,000	1,024,137	1,024	*
2.01	Scotia Objetivo 2 S.A. de C.V., F I R V	SCOT29	A	52	-	-	1,000,000	1,000,000	48,696,894	1.000000	1,000	1,075,063	1,075	*
2.72	Scotia Objetivo 3 S.A. de C.V., F I R V	SCOT36	A	52	-	-	1,000,000	1,000,000	36,120,448	1.000000	1,000	1,119,758	1,120	*
2.62	Scotia Objetivo 4 S.A. de C.V., F I R V	SCOT43	A	52	-	-	1,000,000	1,000,000	39,582,528	1.000000	1,000	1,142,953	1,143	*
4.23	Scotia Objetivo 5 S.A. de C.V., F I R V	SCOT50	A	52	-	-	1,000,000	1,000,000	24,173,221	1.000000	1,000	1,157,020	1,157	*
100.00	Scotia Cartera Modelo S.A. de C.V., F I R V	SCOT-FCM	A	52	-	-	1,000,000	1,000,000	1,000,000	1.000000	1,000	1,000,000	1,000	*
0.18	Scotia Solución 2, S.A. de C.V., F I R V	SCOTFR	A	52	-	-	1,000,000	1,000,000	613,362,075	1.047586	1,048	1,047,586	1,048	*
0.01	Scotia Progresivo, S.A. de C.V., F I R V	SCOT-FX	A	52	-	-	62,501	62,501	601,952,112	18.571864	1,161	18,571,864	1,161	*
0.07	Scotia Patrimonial S.A. de C.V., F I R V	SCOT-RV	A	52	-	-	729,928	729,928	831,822,915	2.886791	2,107	2,886,791	2,107	*
0.01	Scotia Inversiones plus, S.A. de C.V., F I R V	SCOTDOL	A	52	-	-	980,393	980,393	6,030,996,924	1.600275	1,569	1,600,275	1,569	*
30.36	Scotia Diversificado S.A. de C.V., F I R V	SCOTEME	A	52	-	-	80,646	80,646	266,529	14.346651	1,157	16,365,388	1,319	*
0.04	Scotia Solución 3, S.A. de C.V., F I R V	SCOTEUR	A	52	-	-	1,000,000	1,000,000	2,094,219,388	1.000000	1,000	1,000,000	1,000	*
0.20	Scotia Global, S.A. de C.V., F I R V	SCOTGLO	A	52	-	-	1,000,000	1,000,000	351,174,795	1.000001	1,000	1,000,001	1,000	*
0.11	Scotia Estratégico, S.A. de C.V., F I R V	SCOTI12	A	52	-	-	1,000,000	1,000,000	812,001,065	1.525722	1,526	1,525,722	1,526	*
0.06	Scotia Crecimiento, S.A. de C.V., F I R V	SCOTI14	A	52	-	-	1,000,000	1,000,000	1,530,930,810	1.781064	1,781	1,781,064	1,781	*
0.60	Scotia Indizado, S.A. de C.V., F I R V	SCOTIPC	A	52	-	-	1,000,000	1,000,000	168,119,882	7.418162	7,418	7,418,162	7,418	*
0.04	Scotia Dinámico, S.A. de C.V., F I R V	SCOTQNT	A	52	-	-	1,000,000	1,000,000	2,730,241,572	1.044286	1,044	1,044,286	1,044	*
0.11	Scotia Internacional, S.A. de C.V., F I R V	SCOTUSA	A	52	-	-	370,371	370,371	325,824,605	6.995951	2,591	6,995,951	2,591	*
0.04	Scotia Estrategia 3, S.A. de C.V., F I R V	SCOT03	A	52	-	-	1,000,000	1,000,000	1,000,000	1.000000	1,000	1,002,904	1,003	*
0.08	Scotia Estrategia 4, S.A. de C.V., F I R V	SCOT04	A	52	-	-	1,000,000	1,000,000	1,000,000	1.000000	1,000	1,000,000	1,000	*
										34,637		35,497		
Totals:										\$ 56,033		\$ 56,893		

These statements of investment portfolio valuation were prepared in accordance with the accounting criteria applicable to the company, issued by the National Banking and Securities Commission based on Article 76 of the Law for Mutual Funds, which are of a general and mandatory nature and have been applied on a consistent basis. Accordingly, they reflect the investments in assets made by the company for the years indicated above. Furthermore, the transactions were carried out and valued in accordance with sound practices and the applicable legal and administrative provisions.

These statements of investment portfolio valuation were approved by the Board of Directors under the responsibility of the following officers:

SIGNATURE

David Jamie Valle
General Director

SIGNATURE

H. Valencio Bustos Quiroz
Director of Group Accounting

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

Statements of income

Years ended December 31, 2018 and 2017

(Thousands of Mexican pesos)

	2018	2017
Fee and commission income	\$ 1,667,641	1,346,317
Fee and commission expense	<u>(1,248,470)</u>	<u>(995,756)</u>
Income from services	<u>419,171</u>	<u>350,561</u>
Unrealized gain (loss) on securities (note 5)	561	(1,010)
Net realized gain on securities (note 5)	<u>17,079</u>	<u>15,083</u>
Brokerage margin	17,640	14,073
Other operating income (expense), net	(8)	326
Administrative expenses	<u>(155,453)</u>	<u>(94,926)</u>
	<u>(137,821)</u>	<u>(80,527)</u>
Net operating income	281,350	270,034
Equity in the results of unconsolidated subsidiaries and associated companies (note 7)	<u>(20)</u>	<u>113</u>
Income before income taxes	<u>281,330</u>	<u>270,147</u>
Current income taxes (note 10)	(83,866)	(77,657)
Deferred income taxes, net (note 10)	<u>4,064</u>	<u>1,460</u>
	<u>(79,802)</u>	<u>(76,197)</u>
Net income	\$ <u><u>201,528</u></u>	<u><u>193,950</u></u>

See accompanying notes to financial statements.

"These statements of income were prepared in accordance with the accounting criteria applicable to the company, issued by the National Banking and Securities Commission, based on Article 76 of the Law for Mutual Funds, which are of a general and mandatory nature and have been applied on a consistent basis. Accordingly, they reflect all the income and expenses arising from the transactions carried out by the company during the periods indicated above. Furthermore, the transactions were carried out and valued in accordance with sound practices and the applicable legal and administrative provisions."

"These statements of income were approved by the Board of Directors under the responsibility of the following officers."

SIGNATURE

David Jaime Valle
General Director

SIGNATURE

H. Valerio Bustos Quiroz
Director of Group Accounting

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat
Bosques de Ciruelos No. 120, Col. Bosque de las Lomas, Mexico City

Statements of changes in stockholders' equity

Years ended December 31, 2018 and 2017

(Thousands of Mexican pesos)

	<u>Paid-in capital</u>		<u>Earned capital</u>			<u>Total stockholders' equity</u>
	<u>Capital stock</u>	<u>Statutory reserves</u>	<u>Retained earnings</u>	<u>Remeasurements of defined employee benefits</u>	<u>Net income</u>	
Balances as of December 31, 2016	\$ 2,586	517	150,081	(7)	189,030	342,207
Items related to stockholders' decisions:						
Appropriation of prior year's net income	-	-	189,030	-	(189,030)	-
Dividends declared and paid (note 9c)	-	-	(271,000)	-	-	(271,000)
Items related to comprehensive income:						
Remeasurements of defined employee benefits, net of deferred taxes	-	-	-	118	-	118
Net income	-	-	-	-	193,950	193,950
Balances as of December 31, 2017	2,586	517	68,111	111	193,950	265,275
Items related to stockholders' decisions:						
Appropriation of prior year's net income	-	-	193,950	-	(193,950)	-
Dividends declared and paid (note 9c)	-	-	(139,000)	-	-	(139,000)
Items related to comprehensive income:						
Remeasurements of defined employee benefits, net of deferred taxes	-	-	-	(129)	-	(129)
Net income	-	-	-	-	201,528	201,528
Balances as of December 31, 2018	\$ <u>2,586</u>	<u>517</u>	<u>123,061</u>	<u>(18)</u>	<u>201,528</u>	<u>327,674</u>

See accompanying notes to financial statements.

"These statements of changes in stockholders' equity were prepared in accordance with the accounting criteria applicable to the company, issued by the National Banking and Securities Commission, based on Article 76 of the Law for Mutual Funds, which are of a general and mandatory nature and have been applied on a consistent basis. Accordingly, they reflect all the entries of the stockholders' equity accounts arising from the transactions carried out by the company during the periods indicated above. Furthermore, the transactions were carried out and valued in accordance with sound practices and the applicable legal and administrative provisions."

"These statements of changes in stockholders' equity were approved by the Board of Directors under the responsibility of the following officers."

SIGNATURE

David Jaime Valle
General Director

SIGNATURE

H. Valerio Bustos Quiroz
Director of Group Accounting

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat
Bosques de Ciruelos No. 120, Col. Bosque de las Lomas, Ciudad de México

Statements of cash flows

Years ended December 31, 2018 and 2017

(Thousands of Mexican pesos)

	2018	2017
Net income	\$ 201,528	193,950
Items not requiring (providing) cash flow:		
Provisions	(767)	(26,720)
Current and deferred income taxes	79,802	76,197
Equity in the results of unconsolidated subsidiaries and associated companies	20	(113)
Unrealized (gain) loss on securities	(561)	1,010
	<u>78,494</u>	<u>50,374</u>
Operating activities:		
Change in investment securities	(58,044)	64,012
Change in other operating assets	116,219	99,933
Change in other operating liabilities	(113,907)	(57,602)
Payments of income taxes	(83,301)	(77,656)
	<u>(139,033)</u>	<u>28,687</u>
Net cash flows from operating activities	<u>140,989</u>	<u>273,011</u>
Net cash flows from investing activities, payments for acquisition of subsidiaries and associated companies	<u>(2,000)</u>	<u>(2,000)</u>
Net cash flows from financing activities of dividends declared and paid in cash	<u>(139,000)</u>	<u>(271,000)</u>
Net (decrease) increase in cash and cash equivalents	(11)	11
Cash and cash equivalents at beginning of year	<u>25</u>	<u>14</u>
Cash and cash equivalents at end of year	<u>\$ 14</u>	<u>25</u>

See accompanying notes to financial statements.

"These statements of cash flows were prepared in accordance with the accounting criteria applicable to the company issued by the National Banking and Securities Commission based on Article 76 of the Law for Mutual Funds, which are of a general and mandatory nature and have been applied on a consistent basis. Accordingly, it reflects all the cash inflows and cash outflows relating to the transactions carried out by the company for the years noted above. Furthermore, these transactions were carried out and valued in accordance with sound practices and the applicable legal and administrative provisions."

"These statements of cash flows were approved by the Board of Directors under the responsibility of the following officers."

SIGNATURE

David Jaime Valle
General Director

SIGNATURE

H. Valerio Bustos Quiroz
Director of Group Accounting

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

Notes to Financial Statements

Years ended December 31, 2018 and 2017

(Thousands of Mexican pesos)

These financial statements have been translated from the Spanish language original solely for the convenience of foreign/English-speaking readers.

(1) Description of business-

Scotia Fondos, S. A. de C. V., Sociedad Operadora de Fondos de Inversión, Grupo Financiero Scotiabank Inverlat ("the Management Company") is a fund management company that began operations on December 5, 2001 and is engaged in providing administrative services, distribution, valuation, promotional and management services to the investment funds of Grupo Financiero Scotiabank Inverlat, S. A. de C. V. ("Scotiabank Mutual Funds"), which holds 99.99% of its capital stock. The address of the Management Company is Bosques de Ciruelos No. 120, Col. Bosque de las Lomas, Mexico City.

In accordance with the Mutual Funds Law the Management Company acts as Founding Partner and Mutual Fund Management Company of the Scotiabank Mutual Funds, which are indicated below. In accordance with this law, the Mutual Funds do not have Stockholders' Meetings, Board of Directors or Statutory Auditor, therefore such functions are conferred on the Founding Partner and the Management Company of Scotiabank Mutual Funds, as well as members of the Board of Directors of the Management Company.

The Management Company obtained 98% and 94% of its fee and commission income for 2018 and 2017, respectively, from the Scotiabank Mutual Funds, which are listed below (note 11):

Mutual funds investing in debt instruments:

- Finde 1, S. A. de C. V., (FINDE1)
- Scotia Inversiones, S. A. de C. V., (SBANKCP)
- Scotia Solución 5, S. A. de C. V. (SBANKDL)
- Fondo de Fondos Scotiabank de Mediano Plazo, S. A. de C. V. (SBANKMP)
- Scotia Real, S. A. de C. V. (SCOT-TR)
- Scotia Solución 8, S. A. de C. V., (SCOT200)
- Scotia Productivo, S. A. de C. V., (SCOTI10)
- Scotia Disponibilidad, S. A. de C. V., (SCOTIA1)
- Scotia Rendimiento, S. A. de C. V., (SCOTIA2)
- Scotia Gubernamental, S. A. de C. V., (SCOTIAG)
- Scotia Previsional de Liquidez Restringida, S. A. de C. V., (SCOTILP)
- Scotia Plus, S. A. de C. V., (SCOTIMB)
- Scotia Gubernamental Plus, S. A. de C. V., (SCOTLPG)
- Scotia Solución 4, S. A. de C. V. (SCOTUDI)

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

Mutual funds investing in equities:

- Scotia Solución 6, S. A. de C. V. (SCOT-01)
- Scotia Patrimonial Plus, S. A. de C. V. (SBANK50)
- Scotia Objetivo 1, S. A. de C. V. (SCOT-22)
- Scotia Objetivo 2, S. A. de C. V. (SCOT-29)
- Scotia Objetivo 3, S. A. de C. V. (SCOT-36)
- Scotia Objetivo 4, S. A. de C. V. (SCOT-43)
- Scotia Objetivo 5, S. A. de C. V. (SCOT-50)
- Scotia Cartera Modelo, S. A. de C. V. (SCOT100)
- Scotia Solución 2, S. A. de C. V. (SCOT-FR)
- Scotia Progresivo, S. A. de C. V. (SCOT-FX)
- Scotia Patrimonial, S. A. de C. V., (SCOT-RV)
- Scotia Inversiones Plus, S. A. de C. V., (SCOTDOL)
- Scotia Diversificado, S. A. de C. V. (SCOT-02)
- Scotia Solución 3, S. A. de C. V. (SCOTEUR)
- Scotia Global, S. A. de C. V. (SCOTGLO)
- Scotia Estratégico, S. A. de C. V., (SCOTI12)
- Scotia Crecimiento, S. A. de C. V., (SCOTI14)
- Scotia Indizado, S. A. de C. V., (SCOTIPC)
- Scotia Dinámico, S. A. de C. V. (SCOTQNT)
- Scotia Internacional, S. A. de C. V., (SCOTUSA)
- Scotia Estrategia 3, S. A. de C. V., (SCOT-03) ⁽²⁾
- Scotia Estrategia 4, S. A. de C. V., (SCOT-04) ⁽²⁾
- Scotia Estrategia 6, S. A. de C. V., (MGINTL) ⁽¹⁾
- Scotia Solución 9, S. A. de C. V., (SCOTDL+) ⁽¹⁾

The Management Company has only one employee who is the General Director, therefore the administrative and share distribution services required by the mutual funds are provided by related parties (note 11).

(1) Mutual funds newly incorporated in 2018.

(2) Mutual funds newly incorporated in 2017.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

Notes to Financial Statements

(Thousands of Mexican pesos)

(2) Authorization and basis of presentation-

Authorization-

On February 28, 2019, David Jaime Valle (General Director of the Management Company) and H. Valerio Bustos Quiroz (Director of Group Accounting) authorized the issuance of the accompanying financial statements and related notes.

The stockholders and the National Banking and Securities Commission (the Commission) are empowered to modify the financial statements after issuance. The accompanying financial statements for 2018 will be submitted to the next Stockholders' Meeting for approval.

Basis of presentation-

(a) Statement of compliance-

The accompanying financial statements of the Management Company were prepared based on the accounting criteria issued by the Commission for management fund companies in Mexico. The Commission is responsible for the inspection and supervision of management fund companies, as well as reviewing their financial information and other periodic information that the Management Company submits for review.

The accounting criteria provide that the Commission will issue particular rules for specialized operations and in the absence of an express accounting criterion issued by the Commission for management fund companies or for credit institutions, and in a wider context the Mexican Financial Reporting Standards (MFRS), the suppletory process as established by MFRS A-8 shall be applicable, and only when the International Financial Reporting Standards (IFRS) referred to by MFRS A-8 do not resolve the accounting treatment, the suppletory application of an accounting standard pertaining to other regulatory framework may be opted for, in the following order: U. S. Generally Accepted Accounting Principles (US GAAP), and then any other formal and recognized accounting standard, provided comply with the requirements of accounting criteria A-4 of the Commission.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

(b) Use of estimates and judgments-

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include the valuation of investment securities, the realization of deferred tax assets, and the liabilities related to employees' benefit obligations. Actual results could differ from those estimates and assumptions.

(c) Functional and reporting currency-

The aforementioned financial statements are presented in the reporting currency (Mexican peso), which is the recording and the functional currency.

For purposes of disclosure in the notes to the financial statements, "pesos" or "\$" means thousands of Mexican pesos.

(3) Summary of significant accounting policies-

The significant accounting policies which have been applied on a consistent basis in the preparation of the financial statements thereon, and have been applied consistently by the Management Company, are as follows:

(a) Recognition of the effects of inflation-

The accompanying financial statements were prepared in accordance with the accounting criteria issued by the Commission for management fund companies in Mexico, and include the recognition of the effects of inflation on the financial information through December 31, 2007, based in Investment Units (Unidades de Inversión or UDI), considering that the Management Company operates in non-inflationary economic environment.

The years ended December 31, 2018 and 2017 are considered as non inflationary economic environment (inflation accumulated over the three preceding years less than 26%), as established in MFRS B-10 "Effects of inflation"; consequently the effects of inflation on the Management Company's financial information are not recognized.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos, except otherwise indicated)

Should the Management Company be back in an inflationary environment, the cumulative effects of inflation not recognized in prior periods must be retrospectively recognized from the last period that the economic environment was considered as inflationary. The accumulated inflation rate of the three preceding years and inflation indices are as follows:

<u>December 31</u>		<u>UDI</u>	<u>Inflation</u>	
			<u>Annual</u>	<u>Accumulated</u>
2018	\$	6.226631	4.92%	15.71%
2017		5.934551	6.68%	12.60%
2016		5.562883	3.38%	9.97%
		=====	=====	=====

(b) Cash and cash equivalents-

This caption includes cash and demand bank account balances in local currency. Cash and cash equivalents are accounted for at its nominal value.

(c) Investment securities-

Investment securities include shares issued by the funds, classified at the date of acquisition as trading securities.

Trading securities are those acquired with the intention of selling to get short-term gains arising from differences in prices resulting from its trading in the market. Securities at the time of acquisition are accounted for at fair value (which includes, where applicable, the discount or premium) which presumably corresponds to the price paid; transaction costs for the acquisition of securities are recognized in income on the same date. Subsequently, securities are valued at fair value provided by an independent price vendor; when the securities are sold, the result on purchase/sell is determined by the difference between purchase price and the sale price and this concept must cancel the result of valuation that has been previously recognized in the income statement.

Interest earned from debt securities are determined based on the effective interest method and recognized in the year's income under the brokerage margin.

Valuation effects are recognized in the year's income within the caption "Unrealized (loss) gain on securities". The purchase or sale results are presented under the caption "Net realized gain on securities".

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

(d) Accounts receivable-

Accounts receivable are evaluated by the Management Company to determine its estimated recovery value and, as required, to create the corresponding reserves. Accounts receivable are reserved and charged to income 90 days after their initial recording if they correspond to identified items and 60 days if the balances are unidentified, except for tax-related (VAT included) balances.

(e) Permanent investments-

Permanent investments where the Management Company has control or significant influence are valued using the equity method, which recognizes the participation in result and stockholders' equity of these entities using its financial statements at the same reporting period of the Management Company. Under this caption minimum fixed capital stock Class "A" shares of Scotiabank Mutual Funds are included.

When a subsidiary, affiliates or joint venture become other permanent investment, the acquisition cost must be the fair value obtained from the equity method at the date of transition.

Dividends, if any, received from these investments are recognized in the statement of income under the caption "Other operating income (expense), net".

(f) Provisions-

Based on management's estimates, the Management Company recognizes accruals of liabilities for those present obligations in which it is probable the transfer of assets or the rendering of services is virtually inevitable and arises as a consequence of past events.

(g) Income taxes-

The income taxes payable for the year are determined in conformity with the tax provisions in effect.

Income taxes payable are presented as liability in the balance sheet; when the tax prepayments exceed the income tax payable, the difference corresponds to an account receivable.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

Deferred income taxes are accounted for in accordance with the asset and liability method, which compares the accounting and tax values. Deferred income taxes (assets and liabilities) are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and in case of income tax, for tax loss carryforwards. Deferred income taxes assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred income taxes assets and liabilities of a change in tax rates is recognized in income for the period enacted.

The asset or liability for deferred income taxes to be determined for deductible or taxable temporary differences from the period, is presented in the balance sheet.

The deferred income tax asset is periodically valuated creating, where appropriate, valuation allowance for those temporary differences which might exist an uncertain recovery.

Current and deferred income taxes are presented and classified in the results of operations of the period, except those arising from a transaction that is recognized directly in a stockholders' equity caption.

(h) Employees' benefits-

Short-term direct benefits

Short-term direct employee benefits are recognized in income of the period in which the services rendered are accrued. A liability is recognized for the amount expected to be paid if the Management Company has a legal or assumed obligation to pay this amount as a result of past services provided and the obligation can be reasonably estimated.

Long-term direct benefits

The Management Company's net obligation in relation to direct long-term benefits, and which the Management Company is expected to pay at least twelve months after the date of the most recent balance sheet presented, is the amount of future benefits that employees have obtained in exchange for their service in the current and previous periods. This benefit is discounted to its present value. Remeasurements are recognized in income in the period in which they are accrued.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

Termination benefits

A liability is recognized for termination benefits along with a cost or expense when the Management Company has no realistic alternative other than to make the corresponding payments or when the offer of these benefits cannot be withdrawn or when the conditions that require the recognition of restructuring costs are met, whichever occurs first. If benefits are not expected to be settled wholly within twelve months after the date of the most recent balance sheet presented, then they are discounted.

Defined contribution plans

Obligations for contributions to defined contribution plans are recognized in income as the related services are provided by employees. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in future payments is available.

Defined benefit plans

The Management Company's net obligation in relation to defined benefit plans for the seniority premiums and legal compensation is calculated separately for each plan, estimating the amount of future benefits that employees have earned in the current and prior periods, in accordance with the Federal Labor Law, as well as obligations related to retired life insurance plans, and discounting this amount to its present value.

For all plans, irrevocable trusts have been created in which the assets of the funds are managed.

The obligations for defined benefit plans are calculated annually by actuaries using the projected unit credit method. When the calculation results in a possible asset for the Management Company, the recognized asset is limited to the present value of the economic benefits available in the form of future refunds of the plan or reductions in future contributions thereto. To calculate the present value of economic benefits, any minimum financing requirement should be considered.

The labor cost of current service, which represents the periodic cost of employee benefits for having completed one more year of working life based on the benefit plans, is recognized in operating expenses. The Management Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of estimates of contributions and benefit payments.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

Modifications to the plans that affect past service cost are recognized in income immediately in the year the modification occurs, with no possibility of deferral in subsequent years. Furthermore, the effects of events of liquidation or reduction of obligations in the period that significantly reduce future service cost and/or significantly reduce the population eligible for benefits, are recognized in income of the period.

Remeasurements resulting from differences between the projected and actual actuarial assumptions at the end of the period, are recognized when incurred as part of the comprehensive income within the caption "Remeasurements of defined employee benefits" and is subsequently recycled to the results of the period, based on the average remaining working life of the employees.

(i) Revenue recognition-

Management Company's income corresponds mainly to the earned fees and commissions for services rendered to the funds, which are recorded in the statement of income under the caption "Fee and commission income" when the services are provided.

Yields generated by investments with financial institutions are recognized in the statement of income in accrual basis within the brokerage margin.

(j) Memorandum accounts-

Memorandum accounts relate mainly to the assets in custody or under management.

The client assets values in custody and under management are presented at fair value in the corresponding memorandum accounts, representing the maximum expected amount by which the Management Company would be required to respond to their customers.

(k) Contingencies-

Liabilities or important losses related with contingencies are recorded when it is probable that their effects will be materialized and the reasonable elements exist for their quantification. If reasonable elements do not exist, qualitative disclosure is provided in the notes to the financial statements.

Revenues, income and contingent assets are recognized until there is absolute certainty of its realization.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

(4) Accounting changes-

2018 MFRS improvements

In December 2017, the CINIF issued the document referred to as "2018 MFRS Improvements", which contains precise modifications to some current MFRS. MFRS Improvements mentioned below that entered into force for the years beginning after January 1, 2018 did not generate important effects in the financial statements of the Management Company.

- MFRS B-2 "Statement of cash flows"
- MFRS B-10 "Inflation effects"
- MFRS C-6 "Property plant and equipment" and MFRS C-8 "Intangible assets"
- MFRS C-14 "Transfer and derecognition of financial assets"

(5) Investment securities-

As of December 31, 2018 and 2017, investment securities classified as trading securities amount to \$255,157 and \$196,552, respectively (see detail in the Statement of Investment Portfolio Valuation).

Net realized gain on trading securities for the years ended December 31, 2018 and 2017 amounted to \$17,079 and \$15,083, respectively; unrealized gain (loss) on investment securities as of December 31, 2018 and 2017 amounted to \$561 y (\$1,010), respectively. These amounts are included in the statement of income under the captions "Net realized gain on securities" and "Unrealized gain (loss) on securities", respectively.

As of December 31, 2018 and 2017, the investment securities of the Management Company are shares of Scotia Gubernamental, S. A. de C. V., Fondo de Inversión en Instrumentos de Deuda (SCOTIAG), which maintains a classification, according to the criteria established by the Commission of short term governmental securities with a term no longer than 365 days, same day for settlement and trade.

SCOTIAG was rated in 2018 and 2017, as AAf/S2, in both years, by Fitch Ratings México, S. A. de C. V., such rating is "Outstanding" in terms of security of the fund, which is derived from the evaluation factors including: quality and diversification of the assets in portfolio, strengths, weakness of the management and the operation capacity (AAf); and (S2) or "Low" in terms of sensitivity to the market conditions.

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(6) Accounts receivable-

As of December 31, 2018 and 2017, accounts receivable's balances are as follows:

	2018	2017
Related parties	\$ 156,111	130,649
Recoverable income tax	974	1,162
Value added tax receivable	17,501	17,086
Co-distribution and management services	6,232	8,617
Others	714	859
	\$ 181,532	158,373

As of December 31, 2018 and 2017, there were no changes in current conditions of other accounts receivable, therefore there were no items considered by management as uncollectable or doubtful and no allowance was needed for these accounts.

(7) Permanent investments-

At December 31, 2018 and 2017, permanent investments include minimum fixed capital stock Class "A" of 38 mutual funds for \$58,873, (36 mutual funds for \$56,893 in 2017), which generated a result in 2018 and 2017 for (\$20) y \$113, respectively.

Incorporation of mutual funds in 2018-

On June 13, 2017 and November 10, 2017, the Management Company incorporated the mutual funds investing in equity instruments called "Scotia Solución 9" and "Scotia Estrategia 6", Sociedad Anónima de Capital Variable, respectively. The Management Company contributed in the capital stock for \$1,000 in each of the mutual funds. Such contribution is represented by minimum fixed portion of Class "A" representative shares without right for withdrawal. Such mutual funds were presented to the general public on June 21, 2018 and January 23, 2018, respectively, with ticker symbol SCOTDL+ y MGINTL, respectively.

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Incorporation of mutual funds in 2017-

On August 18, 2017 and July 17, 2017, the Management Company incorporated the mutual funds investing in equity instruments called "Scotia Estrategia 3" and "Scotia Estrategia 4", Sociedad Anónima de Capital Variable, respectively. The Management Company contributed in the capital stock for \$1,000 in each of the mutual funds. Such contribution is represented by minimum fixed portion of Class "A" representative shares without right for withdrawal. Such mutual funds were presented to the general public on November 15, 2017 and October 10, 2017, respectively, with ticker symbol SCOT-03 y SCOT-04, respectively.

(8) Employees' benefits-

The Management Company has a defined contribution retirement plan and a component of post-retirement benefits plan. Such plan sets out pre-established contributions by the Management Company, which may be fully withdrawn by the employee upon retirement if at least 55 years old or partially on employment termination in accordance with specific rules for vesting rights.

For the years ended December 31, 2018 and 2017, the debit to year-end results related to Management Company's contributions to the defined contribution plan amounted to \$76 and \$330, respectively, recognized in the statement of income under the caption "Administrative expenses".

The cost, obligations and fund assets relating to the defined benefits for seniority premiums and life insurance are determined based on computations prepared by independent actuaries as of December 31, 2018 and 2017.

On August 15, 2018, the employment relationship with Ernesto Diez Sánchez, former General Director of the Management Company, was terminated; therefore labor obligations for seniority premium, legal compensation and others post-retirement benefits that corresponded to that same date are extinguished.

On December 3, 2018, David Jaime Valle was appointed as General Director, who as of that date participates in a defined contribution plan for retirement and a benefit component for post-retirement benefits.

Cash flows-

During 2018 and 2017, the Management Company did not make contributions to the defined benefit fund.

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The elements of the net periodic cost and the labor obligations for the years ended December 31, 2018 and 2017 is as follows:

		Seniority Premium		Legal compensation		Other post-retirement benefits	
		2018	2017	2018	2017	2018	2017
Current service cost (CLSA)	\$	2	1	8	12	2	2
Cost for settlement / early reduction of obligations		23	-	4,184	-	(39)	-
Net interest on DBNL*		3	2	23	28	1	1
Reclassifications of remeasurements of DBNA or (DBNL)* recognized in equity		10	1	18	(1)	7	-
Cost defined benefits	\$	38	4	4,233	39	(29)	3
Initial recognition of DBNL or (DBNA)* remeasurements in OCI	\$	10	6	(117)	(10)	12	11
Remeasurements generated in the year		-	5	150	(108)	1	1
Reclassifications of remeasurements recognized in equity of the year		(10)	(1)	(18)	1	(7)	-
Ending balance of remeasurements of DBNA or (DBNL)*	\$	-	10	15	(117)	6	12
Beginning balance of DBNL or (DBNA)	\$	(32)	(24)	(308)	(376)	(14)	(10)
Net service cost		(28)	(3)	(4,215)	(40)	36	(3)
Real payments of the reserves		60	(5)	4,523	108	-	(1)
Remeasurements in equity generated in the year		-	-	(150)	-	(1)	-
Ending balance of DBNL or (DBNA)*	\$	-	(32)	(150)	(308)	21	(14)

* Defined benefits net liability (DBNL) or Defined benefits net asset (DBNA)

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The financial position of the defined benefit obligations as of December 31, 2018 and 2017 is as follows:

		Seniority Premium		Legal compensation		Other Post-retirement benefits	
		2018	2017	2018	2017	2018	2017
Defined benefit obligations (DBO)	\$	-	(32)	(150)	(308)	(1)	(34)
Plan assets		-	-	-	-	22	19
Financial Position of the obligation	\$	-	(32)	(150)	(308)	21	(15)

The nominal rates used in actuarial projections as of December 31, 2018 and 2017, are as follows:

	2018	2017
Return on plan assets	11.30%	9.30%
Discount rate	11.30%	9.30%
Rate of increase in compensation	4.50%	4.50%
Estimated inflation rate	3.50%	3.50%

The seniority premium fund assets consist of 60% fixed-yield instruments and 40% of variable-yield instruments, managed in a trust and overseen by a Committee appointed by the Management Company.

(9) Stockholders' equity-

Following is a description of the main characteristics of the accounts included in stockholders' equity:

(a) Structure of capital stock-

At December 31, 2018 and 2017, the capital stock is represented by 2,000,000 common shares, fully subscribed and paid, with a nominal value of one peso each, divided into 1,000,000 shares corresponding to the minimum fixed portion capital stock (Series "A") and 1,000,000 shares corresponding to the variable portion capital stock (Series "B"). The variable portion of capital stock may at no time exceed the minimum fixed capital not subject to withdrawal.

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(b) Restrictions on stockholders' equity-

Five percent of net income for the year must be appropriated to the statutory reserve, until it reaches 20% of the paid-in capital. At December 31, 2018 and 2017, the Management Company had appropriated the total statutory reserve requirement, equal to 20% of its capital stock.

Stockholders' contributions and retained earnings are subject to income tax on the amounts distributed or refunded that exceed the amounts determined for tax purposes. At December 31, 2018 the capital contribution account (Cuenta de capital de aportación or CUCA) and the tax basis retained earnings account (Cuenta de utilidad fiscal neta or CUFIN) amount to \$4,104 y \$309,208, respectively.

The dividends paid to individuals and corporations resident abroad shall be subject to an additional tax of 10%, which is considered final and must be withheld by entities that distribute such dividends.

(c) Dividends declared-

At December 31, 2018 and 2017, the Management Company declared and paid dividends as follows:

Declared date	Declared amount	Dividends paid in 2018		Dividends paid in 2017	
		Payment date	Amount paid	Payment date	Amount paid
30-apr-18	\$100,000	10-may-18	\$100,000	31-mar-17	\$ 24,000
17-aug-18	24,000	17-aug-18	24,000	28-apr-17	176,000
22-nov-18	15,000	22-nov-18	15,000	31-oct-17	47,000
				30-nov-17	24,000
	\$139,000		\$139,000		\$ 271,000

At December 31, 2018 and 2017 there are no pending dividend payments.

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(10) Income tax-

IT Law effective as of January 1, 2014 imposes an IT rate of 30%.

At December 31, 2018 and 2017, the expense for current IT, is as follows:

		2018	2017
Current income tax	\$	(85,804)	(77,702)
Cancellation of provisions of previous years		1,938	45
Deferred income tax		4,064	1,460
	\$	(79,802)	(76,197)

At December 31, 2018 and 2017, the deferred IT asset is analyzed as follows:

		2018	2017
Asset (liability):			
Accruals	\$	6,715	2,591
Prepaid expenses		(80)	(20)
Remeasurements		3	14
Deferred income tax	\$	6,638	2,585

The net favorable effect in the statement of income for \$4,064 and \$1,460 for the years ended at December 31, 2018 and 2017, respectively, correspond mainly to accruals in both years. The (unfavorable) favorable effect in stockholders' equity at December 31, 2018 and 2017 amounts to \$(11) y \$16, respectively.

An analysis of the effective tax rate for the fiscal years ended at December 31, 2018 and 2017, is shown in the following page.

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		Basis	Tax at 30%	Effective rate
December 31, 2018				
Income before income taxes	\$	281,330	(84,399)	(30%)
<u>Allocation to current income tax</u>				
Adjustment for effects of inflation		(11,973)	3,592	1%
Accruals, net		13,715	(4,115)	(1%)
Taxable income		(25)	8	-
Non-deductible expenses		1,666	(500)	-
Others, net		1,300	(390)	-
Current income tax		286,013	(85,804)	(30%)
<u>Allocation to deferred income tax</u> (Tax at 30%):				
Deferred income tax		(13,546)	4,064	1%
Income tax	\$	272,467	(81,740)	(29%)
December 31, 2017				
Income before income taxes	\$	270,147	(81,044)	(30%)
<u>Allocation to current income tax</u>				
Adjustment for effects of inflation		(15,775)	4,733	2%
Accruals, net		2,737	(821)	(1%)
Taxable income		(237)	71	-
Non-deductible expenses		678	(204)	-
Others, net		1,457	(437)	-
Current income tax		259,007	(77,702)	(29%)
<u>Allocation to deferred income tax</u> (Tax at 30%):				
Deferred income tax		(4,866)	1,460	1%
Income tax	\$	254,141	(76,242)	(28%)

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Other considerations

In accordance with Mexican tax regulations currently in effect, the tax authorities may examine transactions carried out during the five years prior to the most recent income tax return filed.

In accordance with the IT Law, corporations carrying out transactions with related parties, whether domestic or foreign, are subject to certain limitations and requirements as to the determination of prices, since such prices must be equivalent to those that would be used in arm's-length transactions.

(11) Related-party transactions and balances-

In the normal course of transactions, the Management Company undertakes related party transactions such as banking and administrative services, etc. In accordance with the Management Company's policies, all transactions derived from banking and administrative services with related parties are authorized by the Board of Directors and are in accordance with arm's length transaction principle, guarantee and conditions of sound practices.

Major transactions with related parties for the years ended December 31, 2018 and 2017, are as follows:

	2018	2017
Other related parties		
Revenues from:		
Fee and commission income	\$ 1,628,710	1,267,770
Expenses for:		
Co-distribution and administrative services	\$ 1,077,158	914,610
Financial advisory	40,743	34,294
Administrative fees	71	67

Balances receivable from and payable to related parties as of December 31, 2018 and 2017 are shown in the next page.

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	2018	2017
Other related parties		
Receivable:		
Cash and cash equivalents	\$ 10	10
Investment securities	255,157	196,552
Accounts receivable	156,111	130,649
Other accounts receivable	1,057	-
Payable:		
Other accounts payable	\$ 86,976	86,956

For the years ended December 31, 2018 and 2017, there were no modifications to the actual conditions of the accounts receivable from and payable to related parties. Additionally, there were no items considered uncollectable or unlikely to collect, therefore no reserve was deemed necessary.

For the year ended December 31, 2018 and 2017, the benefits granted to key management personnel amounted to \$9,845 and \$5,361, respectively.

(12) Memorandum accounts-

Assets in custody and administration

The transactions on behalf of third parties that the Management Company maintains at December 31, 2018 and 2017 are as follows:

	2018	2017
Customer banks		
(Short term investments)	\$ 2,890	1,004,387
Securities position		
(Funds' investment securities)	160,757,494	158,646,610
Debt instruments		
(Mutual funds)	91,889,270	87,546,382
Common instruments		
(Mutual funds)	71,690,808	74,232,666
	\$ 324,340,462	321,430,045

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(13) Risk management (unaudited)-

Certain amounts and/or percentages calculated in this note may vary slightly against the same amounts or percentages indicated in any other note to the financial statements due to rounding of the amounts.

The purpose of the comprehensive risk management function is to identify and measure risks, follow up on the impact that these risks may have on the operations and control their effects on income and shareholder value by applying the best mitigating strategies available, and the incorporation of the risk culture in daily transactions.

According to the dispositions in terms of risk management issued by the Commission, the Board of Directors assumes responsibility over the Management Company risk management objectives, guidelines and policies. At least once a year, the Board of Directors should approve the policies and procedures as well as the limit structure for the various types of risk.

Pursuant to the policies in force, the Board of Directors entrusts the implementation of the risk policies and the setting of specific limits by risk factor as well as the implementation of the procedures designed to measure, manage and control risks to the Risk Management Committee and the Comprehensive Risk Management Unit (UAIR, for its acronym in Spanish).

Furthermore, the Risk Management Committee delegates responsibility to the Asset-Liability Committee for monitoring compliance of policies and procedures concerning market and liquidity risks. In like manner, the UAIR has policies for reporting and correcting deviations from the specified limits, which it should report to the Risk Committee and the Board of Directors.

a) Discretionary risks

Market risk

The market risk is defined as the potential loss before the changes in risk factors that have impact on the valuation or expected results in investments or liabilities of mutual funds, such as market price, interest rates, exchange rate, price index fluctuations, among others.

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The underlying market risk for the mutual funds is determined using a methodology where the value at risk (VaR) is calculated through the variance-covariance (Var-Covar) parametric model, at a confidence level of 95%, a 1-year time window, and at a 1-day time horizon. A "Back Test" is performed for verifying the efficiency of the model used in measuring the VaR. This analysis is presented periodically to the Risk Committee and the Board of the Fund Manager.

The UAIR has given punctual follow up to the circumstances presented in the market, influence on the VaR and presented excess in exposures with regard to the maximum authorized limit for the period from January 1 to December 31, 2018. During this specific period, the Board of Directors, Risk Committee, the General Director of the Management Company, Compliance and Internal Audit were notified that there have not been breaches to the VaR limits.

At December 31, 2018 and 2017, levels of market risk VaR of Mutual fund (SCOTIAG) are 0.0035% and 0.0013% with respect to net asset, respectively.

For example, at December 2018, if the VaR value for 1 day is used with 95% confidence level in accordance with the net assets of 0.0035% and consider that the mutual fund "SCOTIAG" has net assets of \$19,680,919 at the same date, the maximum expected loss in 1 of 20 days of market operation ($1/20=5\%$), could be higher or equal to \$691, under normal conditions market.

Credit risk

Credit risk is defined as the potential loss due to the non-payment of an issuer or counterparty in the investments made by the mutual funds, including the real or personal guarantees granted to them, as well as any other mitigation mechanism used by the mutual funds. To estimate the credit risk of the portfolio, the rating of the private instruments included in the portfolio of mutual funds is considered, as well as the matrix of transition probabilities and the surcharges paid by the instruments.

Credit risk monitoring excludes securities issued by the Federal Government with restricted circulation to the national territory, debt vehicles (indexes that replicate foreign government bonds), common shares and shares of other mutual funds, and counterparts in repurchase operations.

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The SCOTIAG fund is comprised of government instruments, therefore the credit risk methodology is not applicable.

Liquidity risk

The underlying liquidity risk for the mutual funds is defined as the potential loss due to the advance or forced sale of assets at unusual discounts to meet payment obligations or because a position cannot be timely sold, acquired or covered by establishing an equivalent counter position.

The liquidity risk is calculated using the purchase and sale positions, with a 6-month time window, and calculating the monthly average value in the case of stock and 90 days with daily observations for debt instruments. At December 31, 2018 and 2017, the liquidity risk was 0.0065% and 0.0032% with respect to net asset, respectively.

For the liquidity risk result at December 31, 2018, the loss that might arise from the sale of a position at unusual discounts due to extraordinary market conditions (exogenous liquidity risk), for example, of all issuances contained in the mutual fund SCOTIAG is 0.0065% on net assets, that is \$1,279 (\$649 at December 31, 2017).

b) Non-discretionary risks

Operational Risk-

The operational risk is a non-discretionary risk defined as the risk of loss resulting from internal control failure or deficiencies, errors in transaction processing or storage or in data transmission, as well as for adverse administrative or legal resolutions, frauds or theft, external events and includes, among others, the technological and legal risk.

The Management Company has put in place policies and procedures enabling it to implement an appropriate operational risk management process, which is described as follows:

Policies for non-discretionary risks management

These policies are intended for establishing the principles and management framework to identify, measure, monitor, limit, control and disseminate the operational risks inherent in the day-to-day activities and to promote a risk management culture throughout the Management Company.

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Manual for operational risk data gathering and classification

These policies define the requirements for reporting the information that supports the measuring processes, as well as the scope of the data gathering process, the functions and responsibilities of the business units for gathering and reporting loss data, as its specific characteristics.

The operating losses of the Management Company for the years 2018 and 2017 amount to \$130 (in 4 events) and \$31 (in 2 events), respectively. Likewise, no risks are identified that, if materialized, would affect the results of the entity and the managed mutual funds.

Operational, legal and technological risk tolerance levels

This is an operational loss management tool that enables each of the Management Company's area to know the tolerance levels of losses applicable to each assumed loss event, and serves as an incentive for the improvement of the operational risk management process and the adoption of the necessary action to minimize the risk of future losses.

Key risk indicators

This process allows the Management Company to establish indicators from process variables, which behavior is related to the level of risk assumed. By tracking each indicator, trends are identified that allow for managing the indicator's values over time. Admissible thresholds are established for each of the selected indicators.

Operational Risk Assessment

The Management Company has a structured methodology for evaluating operational risk, which allows it to identify, evaluate and mitigate the risks inherent in its processes and its business activity that applies to its entire structure. The evaluation is based on the identification of the inherent operational risk, the evaluation of the effectiveness of the controls of such risks, a level of residual risk is determined and used to establish mitigation actions on the identified risks.

Legal risk

Legal risk is defined as the potential loss from the failure of the legal and administrative provisions, issuance of unfavorable administrative and judicial resolutions and application of sanctions.

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In order to have policies and procedures that seek proper implementation of agreements and contracts where the Management Company is involved, the policies set forth in the legal manual are followed, which allows security to the operations of the Management Company, safeguarding its interests, preventing and reducing risks and legal contingencies.

Estimate of legal risk losses model

The Management Company has a methodology for estimating expected and unexpected legal risk losses through for estimating probable losses arising from an adverse outcome of trials in process. Such methodology is based on the loss experience of previous years that is used for determining the likelihood of loss associated with the ongoing legal issues through a statistical severity and occurrence analysis.

At December 31, 2018 and 2017, the Management Company has not recorded legal risk contingencies.

Technological risk

Technological risk is defined as the potential loss associated with damage, interruption, modification or failure resulting from the use of hardware, software, systems, applications, networks and any other channel for transmitting information in rendering services to the Management Company customers.

In order to attend to requirements of regulations in terms of technological risk, the Bank has technological risk management policies, which describe the guidelines and methodology for assessing technological risks. Furthermore, the Information Systems Department has policies, procedures and systems that contribute to compliance of the related requirements.

The technological risk methodology, which assesses vulnerabilities, considers the criticality of the information in terms of completeness, confidentiality, availability and continuity to identify the risks inherent in the technological applications and infrastructure, assess the controls in place and obtain the residual risk. As a result, the methodology sets forth a proposal of controls for mitigating the technological risk at an acceptable level.

At December 31, 2018 and 2017, the Management Company has not recorded technological risk contingencies.

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(14) Commitments-

The Management Company has entered into service agreements with related parties, under which these companies provide advisory, distribution, custody and asset management services necessary for the Management Company's operations. These agreements are for an undefined period. Total payments under these agreements, reported in the statement of income under the caption "Fee and commission expense" and "Administrative expenses", were \$1,289,282 and \$1,013,884 for the years ended December 31, 2018 and 2017, respectively.

The Management Company has the commitments as Founding Partner and Mutual Fund Management Company mentioned in note 1.

(15) Recently issued financial reporting standards-

On November 15, 2018, a modification was published in the Official Gazette of the "resolution that modifies the general provisions applicable to the management fund companies", published in the Official Gazette on December 27, 2017. This amendment considers January 1, 2020, as the effective date of the Financial Reporting Standards (NIF), issued by the CINIF.

The CINIF has issued the MFRS and improvements listed below:

MFRS B-17 "Determination of fair value"- It establishes the valuation and disclosure standards in the determination of fair value, in initial and subsequent recognition, if the fair value is required or allowed by other specific MFRS.

MFRS C-3 "Accounts receivable"- Some of the primary changes presented are the following:

- it provides that accounts receivable based on a contract are deemed financial instruments, while some other accounts receivable, resulting of legal or tax provisions, may have certain characteristics of a financial instrument, such as bearing interest, but are not in themselves financial instruments.
- it provides that the allowance for doubtful trade receivables shall be recognized as revenue is earned, based on the expected credit losses, and the allowance shall be recorded as an expense, separately when significant, in the statement of comprehensive income.
- it provides that, upon initial recognition, the time value of money shall be considered. Therefore, should the effect of the present value of the account receivable be significant in light of the term, an adjustment must be made taking into consideration such present value.

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- it requires a reconciliation between the beginning and ending balances of the allowance for doubtful accounts for each period presented.

MFRS C-9 “Provisions, Contingencies and Commitments”- Some of the primary aspects covered by this MFRS include the following:

- The scope is narrowed by relocating the topic concerning accounting for financial liabilities to MFRS C-19 “Financial instruments payable”.
- The definition of “liability” is modified by eliminating the qualifier “virtually unavoidable” and including the term “probable”.

MFRS C-16 “Impairment of financial instruments receivable”- It establishes standards for the accounting recognition of impairment losses of all financial instruments receivable; it indicates when and how an expected impairment loss should be recognized and establishes the methodology for determination.

The primary changes arising from this MFRS consist of determining when and how expected impairment losses on financial instruments receivable should be recognized, including:

- It establishes that impairment losses on financial instruments receivable should be recognized if the credit risk increases and thus it is concluded that a portion of future cash flows of the financial instruments receivable will not be recovered.
- It proposes recognizing the expected loss based on the entity's historical experience of credit losses, current conditions and reasonable and supportable forecasts of the various quantifiable future events that could affect the amount of future cash flows of the financial instruments receivable.
- With regard to interest-bearing financial instruments receivable, it establishes estimating how much of the financial instruments receivable amount is deemed recoverable and when, since the recoverable amount must be recorded at present value.

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MFRS C-20 "SPPI Financing instruments receivable" - Some of the main aspects resulting from the adoption of this MFRS are as follows:

- Classification of financial instruments within assets. To determine such classification, the concept of intention to acquire and hold financial instruments has been removed. Instead, the concept of business management model is adopted, either for obtaining a contractual yield, generating a contractual yield and selling in order to achieve certain strategic objectives, or generating earnings from the purchase and sale thereof, in order to classify them in accordance with the respective model.
- The valuation effect of investments in financial instruments is also focused on the business model.
- The reclassification of financial instruments is not permitted among receivables, strategic investments, and negotiable instruments, unless the entity changes its business model.
- An embedded derivative that modifies the cash flows of principal and interest is not separated from its host receivable financial instrument. The entire receivable financial instrument shall be measured at fair value, as if it were a negotiable financial instrument.

MFRS D-1 "Revenue from contracts with customers" - Some of the primary changes are the following:

- The transfer of control as basis for the opportunity of revenue recognition is established.
- The identification of the obligations to be fulfilled in a contract is required.
- It indicates that the transaction amount between obligations to fulfill must be assigned based on independent sales prices.
- The concept "conditional account receivable" is introduced.

(Continued)

Scotia Fondos, S. A. de C. V.,
Sociedad Operadora de Fondos de Inversión,
Grupo Financiero Scotiabank Inverlat

(Notes to Financial Statements)

(Thousands of Mexican pesos)

- The recognition of collection rights is required.
- Requirements and guidance on how to value the variable consideration and other aspects, upon valuing the income are established.

MFRS D-2 “Costs from contracts with customers”- establishes rules for the accounting recognition of costs of sales of goods or provision of services.

The primary change is the separation of the standard related to the recognition of revenues from contracts with customers, from the standard corresponding to the recognition of costs for contracts with customers. Additionally, it extends the scope of Bulletin D-7, referring exclusively to costs related to construction and manufacturing contracts for certain capital goods, to include costs related to all types of contracts with customers.

As indicated above, the Commission established the date of application of the previous MFRS on January 1, 2020, the Management is in the process of evaluating the impact of these standards.